

CrossRef DOI of original article:

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3 *Received: 1 January 1970 Accepted: 1 January 1970 Published: 1 January 1970*

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5 **Abstract**

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7 *Index terms—*

8 **1 INTRODUCTION**

9 Globally, electronic payment systems have received wide acceptance in various countries. The booming commerce  
10 has birthed globalization, therefore the need for more electronic payment systems. Nigeria as a developing nation  
11 is also experiencing the development of various forms of electronic payment methods including online internet  
12 banking, mobile banking, Automated Teller Machine (ATM), phone banking, SMS banking, fund transfer services,  
13 Point of Sales banking, and use of debit cards. These channels keep expanding with the introduction of the e-  
14 naira wallet, soft token, and National domestic card scheme which are aimed at the development of the financial  
15 sector and Nigerian economic growth.

16 Several policies have been made in Nigeria to promote the electronic payment system. These policies include  
17 redesigning the currency to reduce the amount of physical cash in circulation, reducing daily physical withdrawal  
18 to N20,000 naira per person to promote electronic payments, and introducing Neobanks such as VBank, Kuda,  
19 and Opay to carry out payment activities using financial technology. Despite these efforts, the Nigerian Gross  
20 Domestic Product, which measures economic growth, does not appear to have responded in the same direction.  
21 According to the quarterly reports of both the National Bureau of Statistics and the Central Bank of Nigeria,  
22 the GDP stood at N20,329,062million at the end of December 2021, N17,349,381million at the end of the first  
23 quarter of 2022, and N17,285,882million at the end of the second quarter of 2022 ??CBN, 2022). This suggests  
24 that the Gross Domestic Product has been declining.

25 Thus it is pertinent that this study is undertaken to establish the veracity of this position or otherwise.

26 This research thus fills the gaps in the literature in this area by examining the effect of the electronic payment  
27 system on economic growth in Nigeria from 2012Q1 to 2021Q4. Given the rising policies in support of the  
28 electronic payment system (Currency redesign, Daily withdrawal limits etc) it becomes imperative to ask: i.  
29 What is the effect of Point of Sales on economic growth in Nigeria? ii. How have the web payment channels  
30 affected Nigerian economic growth? iii. What is the effect of mobile payment channels on economic growth in  
31 Nigeria?

32 The study hypothesized that:

33 H 01 : Point of Sales have no significant effect on economic growth in Nigeria. H 02 : Web pay channels have  
34 no significant effect on economic growth in Nigeria. H 03 : Mobile payment channels have no significant effect  
35 on economic growth in Nigeria.

36 **2 II. LITERATURE REVIEW**

37 **3 Concept of Electronic Payment Systems**

38 Electronic payment systems (e-payment systems) refer to the automated processes of exchanging monetary value  
39 among parties in business transactions and transmitting this value over the ICT networks (Amin et al., 2018).  
40 In Nigeria, e-payment is effecting payment from one end to another end through the medium of the computer  
41 without manual intervention beyond inputting payment data. It is the ability to pay the suppliers, vendors and  
42 staff salaries electronically at the touch of a computer button (Udeghi & Hanzace, 2018).

43 In the wake of the cashless policy, the e-payment system has become a medium through which monetary  
44 substance circulates conveniently, especially in a developing economy like Nigeria where carrying cash around  
45 is habitual. In Nigeria, the e-payment system formed the fundamental starting point of her modern market

## 7 IV. CONCEPT OF ECONOMIC GROWTH

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46 economy; a well-functioning e-payment system has been recognized to have much relevance on financial stability,  
47 monetary policy and overall economic activity (Aduda & Kingoo, 2018). Historically, the Central Bank of  
48 Nigeria (CBN) introduced a payment system which facilitated e-payment in 2002. During this period, Nigeria's  
49 Automated Clearing System (NACS) was introduced as a veritable platform for the development of electronic  
50 payment and to reduce the clearing of cheques period. Shortly after was the introduction of the Automated  
51 Teller Machine (ATM), web pay channels, Point of Sales and mobile payment channels, just to mention a few.  
52 Electronic payment systems come in different forms, some of the e-payment systems related to this study are  
53 Point of Sales, web pay channels and mobile payment channels.

## 54 4 III. POINT OF SALES

55 The point of sale (POS) is a location where a transaction occurs between a buyer and a seller. It is the final  
56 step in a retail transaction where the buyer pays for the goods or services purchased from the seller (Friedman  
57 & Johnson, 2019). Point of Sales (POS) terminals is a terminal that enables buyers to make payments using  
58 payment cards such as (Visa, MasterCard, verve, etc) issued to them by any bank in or outside Nigeria directly  
59 into other accounts (Isibar, 2018). In recent years, the POS has evolved to include electronic payment systems  
60 that make transactions faster, easier, and more secure.

61 A POS system typically includes hardware and software components that enable the processing of sales  
62 transactions. The hardware may include a cash register, barcode scanner, card reader, receipt printer, and  
63 other peripheral devices. The software component may include a user interface, inventory management, and  
64 reporting features (Smith, 2018). One of the main advantages of a POS system is that it can reduce errors and  
65 streamline the checkout process, resulting in faster transactions and increased customer satisfaction (Maverick,  
66 2021). POS systems can also help businesses manage their inventory, track sales data, and generate reports that  
67 can provide valuable insights into their operations (Lee, 2019). London Journal of Research in Management and  
68 Business

## 69 5 IV. WEB PAY CHANNELS

70 Web pay channels also known as internet banking are a type of e-payment system that involves transactions  
71 carried out over the Internet. Web pay channels refer to online payment gateways that enable customers to  
72 purchase goods and services from businesses or individuals through the internet (Foster, 2018). These channels  
73 allow customers to pay for their purchases electronically, without the need for cash or physical payment methods.  
74 It is a simple way of paying for online purchases directly from the customer's bank. It also offers the possibility of  
75 enjoying banking services from their homes or offices (Jun & Cai, 2011). Anyanwaokoro (2017) asserted that web  
76 pay channels are online platforms through which customers of the bank can access their accounts and accomplish  
77 financial transactions using the internet. With internet banking customers can view account balances, transfer  
78 funds between sister accounts, and transfer funds in favour of third parties.

79 Web pay channels can be integrated into e-commerce websites, enabling businesses to accept online payments  
80 for their products or services. Examples of popular web pay channels include PayPal, flutterpay, Alipay, and  
81 Square, which provide secure payment processing services that protect the sensitive information of customers  
82 during transactions. One significant advantage of web pay channels is that they provide convenience and ease of  
83 use for both businesses and customers. With web pay channels, customers can make purchases from anywhere at  
84 any time, as long as they have an internet connection. Businesses can also receive payments in real-time, without  
85 having to wait for checks to clear or for manual processing (Russell, 2016).

## 86 6 V. MOBILE PAYMENT CHANNELS

87 Mobile payment channels also known as M-banking or SMS banking are the term used for performing balance  
88 checks, account transactions, payments etc. through mobile banking products such as mobile phones (Clive,  
89 2017). Mobile payment channels are one of the latest ways of making payments through mobile phones. This  
90 involves sending a payment request through a text message (USSD) or the bank's mobile application. Mobile  
91 payments reduce the time and stress of using a credit card or cash as account details are already linked with the  
92 banks' software (Hodagho, 2016).

93 Mobile payment products provide basic banking services to customers from their mobile phones. It is an  
94 SMS-driven platform which facilitates access to banking services using cell phones. The services available on the  
95 mobile banking product include mini statements and checking of account history, alerts on account activity or  
96 passing of set thresholds, monitoring of term deposits, domestic and international fund transfers, micro-payment  
97 handling, bill payment processing, portfolio management services, the status of requests for credit, including  
98 mortgage approval and insurance coverage, cheque book and card requests, ATM location, general information  
99 such as weather updates, news and location-based services (Andrea et al., 2022).

## 100 7 IV. CONCEPT OF ECONOMIC GROWTH

101 Economic growth involves a substantial increase of the national income per capita, in a wider sense, it involves the  
102 increase of the GDP, GNP and NI, including the production capacity, expressed in both absolute and relative size.

103 (Aldaas, 2021). Economic growth is best measured with Gross Domestic Product (GDP) as it gives information  
104 about the size of the economy and how an economy is performing (Haller, 2012).

105 Gross domestic product (GDP) is the total monetary or market value of all the finished goods and services  
106 produced within a country's borders in a specific period (Azeez, 2011). As a broad measure of overall domestic  
107 production, it functions as a comprehensive scorecard of a given country's economic health. Though GDP is  
108 typically calculated on an annual basis, it is sometimes calculated every quarter as well. Isibar (2018) is of  
109 the view that the calculation of a country's GDP encompasses all private and public consumption, government  
110 outlays, investments,<sup>15</sup> 41 | | Volume 23 Issue Compilation 1.0 © 2023 Great Britain Journals Press

111 additions to private inventories, paid-in construction costs, and the foreign balance of trade. Of all the  
112 components that make up a country's GDP, the foreign balance of trade is especially important. The GDP of  
113 a country tends to increase when the total value of goods and services that domestic producers sell to foreign  
114 countries exceeds the total value of foreign goods and services that domestic consumers buy. When this situation  
115 occurs, a country is said to have a trade surplus. If the opposite situation occurs, that is if the amount that  
116 domestic consumers spend on foreign products is greater than the total sum of what domestic producers can sell  
117 to foreign consumers, it is called a trade deficit (Edet, 2019). In this situation, the GDP of a country tends to  
118 decrease.

## 119 8 VI. EMPIRICAL REVIEW

### 120 9 Point of Sales and Economic Growth

121 Andrea et al. ( ??022) investigated the effect of e-payment systems on the gross domestic product of Nigeria.  
122 Specifically, the study was set to determine the effect of the Automated Teller Machine (ATM) payment system,  
123 Point of Sale (POS) payment system and mobile applications payment system on the gross domestic product  
124 in Nigeria. The study adopted an ex-post facto research design. The population comprised all the quoted  
125 telecommunication companies listed on the Nigeria Stock Market as of 2020 while the sample size comprised  
126 MTN Nigeria, eTranzact, Chams Plc, Courteville Business Solutions Plc and Omatek Plc. A judgmental sampling  
127 technique was used in the selection of the sample. Auto Regressive Distributed Lag Model (ARDL) was used  
128 as the analytical technique. The study revealed that ATM payment systems, Point of Sales (POS) payment  
129 systems and mobile applications payment systems have significant effects on economic growth in Nigeria. The  
130 study recommended that banks should constantly upgrade hardware and software whenever a new feature for  
131 enhancing security becomes available.

### 132 10 Web Pay Channels and Economic Growth

133 John (2019) estimated the relationship between electronic (e-payment) systems and economic growth in Nigeria.  
134 Monthly available Data for Nigeria on values of various payments systems were analyzed using the Autoregressive  
135 Distributed Lagged regression (ARDL) method covering the period of (2012-2017). The result indicates a  
136 significant positive relationship between the electronic payment system and economic growth in terms of real  
137 gross domestic product (GDP) growth. Automated Teller Machines had a positive significant impact on economic  
138 growth. This means that ATM-based transaction encourages more cash, and possessions and may not yield the  
139 required goal of low cash-based transactions within Nigeria's banking populace. POS and web-based transactions  
140 (WBT) had a significant impact on the real GDP growth, but INTERBANK transactions, have an insignificant  
141 impact on GDP growth while mobile payment (MOP) has a negative contribution to the impact on real GDP  
142 growth. Point of Sales (POS) transactions are also the most patronized electronic banking tool and this is seen  
143 from the descriptive analysis, followed by web-based transactions. POS and WBT have the highest average  
144 among all other variables. This implies that POS and WBT are significantly part of the major determining  
145 factors influencing and contributing to the real GDP growth output in Nigeria, while other variables such as  
146 INTERBANK transactions are relevant but contribute minimally and drive real GDP output negatively down,  
147 as reflected in the results. Since the successful implementation of the e-payment systems has much to do with  
148 internet connectivity and mobile banking, efforts should be made to design or improve the internet security  
149 framework to check online fraud. There should be adequate legislation on all aspects of the operations of the e-  
150 banking and cashless system so that both the operators of the system and the public can be adequately protected.  
151 Statistical Bulletin and the Nigerian Bureau of Statistics to establish the relationship between the dependent  
152 variable (Real GDP) and the independent variables (Automated Teller Machines, Point-of-Sale, Internet Banking  
153 and Mobile Banking). The research adopted the Vector Error Correction Model (VECM) and the results of the  
154 analysis show that electronic banking has significantly impacted the economic growth of Nigeria. The VECM  
155 result shows that the model explains about 58.97% of the total variations in Economic growth as explained  
156 by the independent variables during the period of the study. The result of the analysis shows that Electronic  
157 Banking has a significant relationship with Nigeria's economic growth, while Point of Sales, Internet Banking and  
158 Mobile Banking, individually have no significant effect on Nigeria's economic growth, while Automated Teller  
159 Machine has a significant effect on economic growth in Nigeria for the period under consideration. The research  
160 recommends that the government should reduce the charges for the use of electronic means of transactions to  
161 encourage people to use them more often.

### 162 11 Mobile Payment Channels and Economic Growth

163 Ogbeide et al. (2016) investigated the impact of electronic banking on Nigerian economic growth. They made  
164 emphasis on the long debate that has been made on the relationship between financial development and the growth  
165 of the economy. They further determined if there exists a long-run relationship between e-banking and economic  
166 growth in Nigeria employing the Autoregressive Distributed Lag (ARDL) bond testing technique. Economic  
167 growth (RGDP) was regressed on some measures of e-banking (Automated Teller machine, Mobile banking, Web  
168 banking and Point on Sales Terminal) for the period 2009 to 2014 quarterly data. The Pairwise Granger Causality  
169 test was also adopted to determine the direction of causality. The results of the study showed that e-banking  
170 had a significant impact on economic growth. ATMs and MB were found to have a positive impact on economic  
171 growth while POS and WB showed a negative impact. The result of the study further showed that there is  
172 a long-run relationship between e-banking and economic growth and that e-banking Granger causes economic  
173 growth in Nigeria. The study thus recommended the improvement of the technological base of the country and  
174 policy measures to encourage the efficient performance of the banking sector as well as regulation and control of  
175 the banking activities.

### 176 12 Theoretical Framework

### 177 13 Innovation Diffusion Theory

178 The core theory which was adopted and aligned with the research is the Diffusion of Innovation theory (DOI)  
179 developed by Rogers (1976), which is pertinent to the explanation of the causality between the pertinent variables.  
180 One of the earliest theories that has sought to investigate the variables that can lead a person to accept an  
181 innovation or a new technology is the notion of diffusion of innovation. This theory's key tenet is that adopting  
182 innovations involves reducing uncertainty. People will gather and combine information on the newest technologies  
183 in order to lessen ambiguity. This method produces opinions about employing technology. People then decide  
184 whether to accept or reject technology based on these ideas. The adoption of new technology or any innovation  
185 is influenced by five key concepts, according to this theory: compatibility, relative advantage, trial ability,  
186 complexity, and observability, as described by Rogers (1995). Adoption of new technologies is a process for  
187 reducing uncertainty. This idea explains why people choose a technological modality over a more conventional  
188 one (Isibor et al., 2018). It is concerned with the application of a new technological idea, technique, or method.  
189 According to this hypothesis, members of a social system spread technological innovation via particular channels.  
190 The stages of transmission are knowledge (understanding the technology's existence and functions), persuasion  
191 (having a positive attitude about it), decision (adopting it), implementation (using it), and confirmation (benefits  
192 based on positive use of it).

193 Individuals and banks tend to gather and synthesize knowledge to lessen uncertainty regarding new technology.  
194 First, the perceived superiority of an innovation over the idea it replaces is referred to as the relative advantage.  
195 Analyzing the advantages and disadvantages of a change, which may be expressed economically or socially, is  
196 necessary for adoption. The degree to which an invention is viewed as consistent with current values, prior  
197 experiences, and potential users' demands is referred to as compatibility. It is assessed in light of the adopter's  
198 sociocultural norms and beliefs, previously popular theories, and the demand for innovation from the client. If  
199 the technology is compatible with how they now conduct financial transactions and does not conflict with their  
200 current beliefs, it has a better chance of being accepted in the context of internet banking.

201 Thirdly, complexity is described as the level of perceived difficulty in using and understanding an innovation.  
202 The degree of physical or mental effort required to employ an innovation is measured by its complexity. The  
203 fourth definition of the belief of trial ability is the extent to which an innovation may be tested out on a small  
204 scale. This conviction enables the adopter to test innovation so that it has meaning for them. The fifth belief is  
205 observability, which is the extent to which an innovation's results are apparent to other people.

206 With the exception of observability, the four tenets of innovation diffusion theory are, however, put to the  
207 test for internet banking. Because the targeted technology chosen by Baraghani (2008) was related to internet  
208 banking, observability was not included in his analysis. People typically use the internet for private banking, so  
209 other people would not be able to see or observe these transactions. These four ideas have a good impact on an  
210 individual's attitude toward using Internet banking, which in turn has a positive impact on their intention to use  
211 the technology.

212 Our theory is relevant to this study because it recognizes that innovation spreads over time to members  
213 of a social system (Omojolaibi et al. 2016; Rogers, 1976) and that economics operates under generally well-  
214 established and well-recognized overarching frameworks that can guide investigations. However, in the context  
215 of the current study, diffusion is the expansion of cashless payment, where consumers seek for more quick and  
216 efficient transactions and businesses look for new revenue streams. Consequently, Tee and Ong (2016) believed  
217 the diffusion of electronic payment will result in the adoption of cashless transactions within the society or  
218 community, subject to the types of innovation adopters and innovation-decision process, therefore, since the  
219 consequences of diffusion in electronic payment depend on how quickly the society is willing to adopt electronic  
220 payment through different stages of innovation processes, the consequences of the adoption of electronic payment  
221 differs in a different society.

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## 222 14 VII. METHODOLOGY

223 The research design adopted for this study is ex post facto design. This study uses quarterly time series data  
224 covering the period 2012Q1 to 2021Q4. The variables of the study are Point of Sales, web pay channels, mobile  
225 payment channels and Gross Domestic Product. Data for the study was obtained from the Central Bank of  
226 Nigeria Statistical Bulletin 2021. Descriptive statistics were used to explain the data. A stationarity test was  
227 conducted to test for the presence of unit roots in the time series data. In addition, the co-integration test was  
228 conducted to investigate the possible correlation among the variables of this study. A vector error correction  
229 model was also used: The vector error correction model is a restricted type of VAR designed for the use of  
230 non-stationary series that are known to be co-integrated. The data obtained was also analyzed using Dynamic  
231 Ordinary Least Square regression through Eviews 10 Statistical Package.

232 The analysis process of this study follows the following steps:

233 The Phillips-Perron (PP) unit root test was employed to determine the order of integration of the variables  
234 in an attempt to establish the stationarity level of the variables. The PP unit root test is conventionally said  
235 to have greater unit root detection ability when compared with the ADF unit root test. The PP test is thus  
236 preferred to the Augmented Dickey-Fuller (ADF) because it deals with a potential correlated error by employing  
237 a correction factor that estimates the long-run variance of the error process.

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239  $\hat{Y}_t = \alpha_0 + \alpha_1 Y_{t-1} + \alpha_2 X_{t-1} + \epsilon_t$  Cointegration Johansen (1990) developed two likelihood ratio tests:  
240 The Trace Test and the Maximum Eigenvalue Test. The two procedures test for the presence of cointegrating  
241 vectors between Point of Sales, web pay channels, mobile payment channels and Gross Domestic Product.  
242  $\hat{Y}_t = \alpha_0 + \alpha_1 \hat{Y}_{t-1} + \alpha_2 X_{t-1} + \epsilon_t$

243 where  $\hat{Y}_t$  is the first difference operator,  $Y_t$  is a  $p \times 1$  vector of stochastic variables,  $X_t$  is the independent  
244 variable,  $\alpha_2$  is the error-correction coefficient and is also called the adjustment coefficient,  $\alpha_1$  is a vector of  
245 constants, and  $\epsilon_t$  is a vector of normally, independently, and identically distributed errors with zero means and  
246 constant variances and  $p$  is several variables.

## 247 16 VIII. ERROR CORRECTION MODEL

248 Granger ??1987) showed that if two variables are cointegrated, then they have an error correction representation.  
249 The Error Correction Model (ECM) provides information about the long-run, and short-run relationship as well  
250 as the speed of adjustment between the variables in incorporating the estimated equation, the error correction  
251 term (ECT).  $\hat{Y}_t = \alpha_0 + \alpha_1 \hat{Y}_{t-1} + \alpha_2 X_{t-1} + \epsilon_t$

252 The model is specified as follows:

253  $GDP_t = f(POS_t, WPC_t, MPC_t)$

254 The econometric form of equation ( 1) is represented as:  $GDP_t = \alpha_0 + \alpha_1 POS_t + \alpha_2 WPC_t + \alpha_3 MPC_t + \epsilon_t$  (2)

255 Where:  $GDP$  = Gross Domestic Product;  $POS$  = Point of Sales;  $WPC$  = Web Pay Channels;  $MPC$  =  
256 Mobile Payment Channels;  $\alpha_0$  =Intercept or Constant;  $\alpha_1$  -  $\alpha_3$  = Slope of the regression line concerning the  
257 independent variables;  $\epsilon_t$ =Error Term. The Cointegration model of the study is represented by:  
258  $\hat{GDP}_t = \alpha_0 + \hat{GDP}_{t-1} + \alpha_1 POS_{t-1} + \alpha_2 WPC_{t-1} + \alpha_3 MPC_{t-1} + \epsilon_t$  (3)  $i=1$   
259  $i=0$

260 Where that gross domestic product was normally distributed because the standard deviation value was lower  
261 than the mean value. The maximum gross domestic product within the period of this study was 49,276,018. This  
262 implies that the highest gross domestic product is not more than N49,276,018 million within 40 quarters. Table  
263 1 also shows the minimum value to be 16,450,360, meaning that gross domestic product per quarter was not less  
264 than N16,450,360 million for the period under review.

## 266 17 IX. RESULTS AND DISCUSSION

267 Point of Sales had a mean value of N301,291.3 million while the deviation from the mean was N531,586.9 million.  
268 This indicates that the Point of Sales was not normally distributed since the standard deviation value was greater  
269 than the mean value. The maximum value within the period under consideration was 2,089,077, implying that  
270 the highest cumulative Point of Sales transaction used in the electronic payment per quarter under review was  
271 not more than N2,089,077 million. While the minimum value paid through the Point of Sales payment channel  
272 per quarter was not less than N1,456,918 million for the period under review.

273 Web pay channels had a mean value of N6,101,201 million while the deviation from the mean was N12,728,662  
274 million. This indicates that the web pay channels were not normally distributed since the standard deviation value  
275 was greater than the mean value. The maximum value within the period under consideration was 46,645,986,  
276 implying that the highest cumulative web pay channels transaction used in the electronic payment per quarter  
277 under review was not more than N46,645,986 million. While the minimum value paid through the web pay  
278 channels per quarter was not less than N2,031,660 million for the period under review.

279 Finally, the mobile payment channel had a mean value of N650,464.2 million while the deviation from the  
280 mean was N1,292,346 million. This indicates that the mobile payment channel was not normally distributed,

## 19 IIX. CONCLUSION AND RECOMMENDATIONS

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281 since the standard deviation value was greater than the mean value. The maximum value within the period under  
282 consideration was 4,764,969, implying that the highest cumulative value from the mobile payment channel within  
283 a quarter was not more than N4,764,969 million for the period under review. The minimum value of N514.5233  
284 million indicates the lowest total value paid through the mobile payment channel for a quarter within the period  
285 under review. source: researcher's computation 2023.

286 To examine the existence of stochastic non-stationarity in the series, the research establishes the order of  
287 integration of individual time series through the unit root tests. The test of the stationarity of the variables  
288 adopted was Phillips-Perron (PP) test. The variables tested were GDP, POS, WPC, and MPC with results as  
289 presented in Table 2.

290 From Table 2, it can be seen that all the variables were found to be stationary at the first difference, that is,  
291 at order I(1). The PP test statistics were greater than their respective tabulated values and their p-values are  
292 all below the 0.05 significant level for this study. Since the variables were found stationary at first order I(1), the  
293 Johansen cointegration approach was applied to determine the long-run relationship among the variables. Point  
294 of sales has a significant effect on economic growth because the p-value is 0.0000 which is lower than the 5%  
295 significant level, indicating that an increase in point of sales will automatically increase economic growth to the  
296 extent of 84.79623. Therefore, the study rejects H0 1 , which states that point of sales has no significant effect  
297 on economic growth in Nigeria.

298 However, the analysis showed that the web pay channel has no significant effect on economic growth because  
299 the p-value is 0.5735 which is greater than the 5% significant level, indicating that an increase in the web pay  
300 channel will not automatically decrease economic growth to the extent of 0.143013. Therefore, the study accepts  
301 H0 2 , which states that the web pay channel, has no significant effect on economic growth in Nigeria. According  
302 to the analysis, mobile payment channels have a significant effect on economic growth because their p-value is  
303 0.0008 which is lower than the 5% significant level, indicating that an increase in mobile payment channels will  
304 automatically decrease economic growth to the extent of 27.71097. Therefore, the study rejects H0 3 , which  
305 states that mobile payment channels have no significant effect on economic growth in Nigeria.

306 The coefficient of determination (R2) is 0.955039 implying that the electronic payment systems explain  
307 variation in economic growth to the extent of 96%, while the remaining variation was explained by other variables  
308 not captured in the model.

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310 The stability of the model was checked using the CUSUM test and it shows that the model is stable as it is  
311 within the 5% boundary.

## 312 19 IIX. CONCLUSION AND RECOMMENDATIONS

313 The main objective of the study is to empirically examine the effect of the electronic payment system on economic  
314 growth in Nigeria for the period 2012Q1 to 2021Q4. Based on the findings of the study, it can be concluded  
315 that there is an existence of a long-run equilibrium relationship between point of sales, web pay channels, mobile  
316 payment channels and economic growth in Nigeria.

317 The study concludes that point of sales has a significant effect on economic growth in Nigeria. This means  
318 that the use of point of sales as a channel of payment in Nigeria does have a proportionate increase on the gross  
319 domestic product. This finding is in line with the works of Andrea et al. (2022) and John (2019). However, the  
320 web pay channel does not significantly increase economic growth. This result is in tandem with the findings of  
321 Njoku et al. (2020) that web pay channels have no significant effect on the economic growth of Nigeria. But  
322 does not support the findings of John (2019) who found that the web pay channel has a significant effect on the  
323 gross domestic product, meaning that an increase in transactions through the web or the internet will lead to an  
324 increase in gross domestic product. The mobile payment channels on the other hand had a significant effect on  
325 economic growth in Nigeria. This indicated that funds transacted through mobile channels of payment contribute  
326 to the gross domestic product of the economy in Nigeria. This result is in agreement with the findings of John  
327 Based on the findings of this study, it is recommended that:

328 In the wake of the Central Bank of Nigeria's cashless policy, point of sales should be encouraged by the  
329 government through CBN as an alternative source of payment. This should be done by subsidizing the amount  
330 needed for its purchase, such that most traders, vendors and business people will be able and willing to own one.

331 Though the web pay channel had an insignificant effect on economic growth, this could be a result of the  
332 slow internet network transmission usually experienced in the process of completing transactions which can be  
333 traced to inadequate investment in the fibre-related transmission of networks like the 5G that is already in use in  
334 developed nations like the USA, UK, but yet to be implemented in Nigeria. Therefore, there is a need for more  
335 investment to be made in the internet network by the government of Nigeria and to also make favourable policies  
336 that will entice more private sector-driven investment in the industry.

337 Finally, the Central Bank of Nigeria has done well by licensing a lot of neo-banks like Kuda, Opay, Palmpay  
338 and a lot more as they have enhanced real-time transactions where most commercial banks failed especially in  
339 the face of the sudden transition to the cashless economy driven by the implementation of the cashless policy.

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340 However, the Central Bank of Nigeria needs to put in place more control measures that will guarantee the safety of depositors' funds since these neo-banks do not have walk-in physical structures. <sup>1</sup>



Figure 1:



Figure 2:

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<sup>1</sup> Effect of Electronic Payment System on Economic Growth in Nigeria



Figure 3:

1

Source: Eview Version 10 Output, 2023

Figure 4: Table 1 :

2

Variables	Adj. T-Statistic	Prob. Values	Order of Integration
GDP	-9.702196	0.0000	I(1)
POS	-3.214800	0.0020	I(1)
WPC	-6.901472	0.0000	I(1)
MPC	-6.092884	0.0001	I(1)

Figure 5: Table 2 :

Unrestricted Cointegration Rank Test (Trace)			
Hypothesized No. of CE(s)	Trace Eigenvalue	Statistic	Critical Prob.** Value
None *	0.9110161	152.6676	47.856100000
At most 1 *	0.7200806	0.73429	29.797000000
At most 2	0.2754141	12.35071	15.494711409
At most 3	0.0028600	108833	3.8414607415
Unrestricted Cointegration Rank Test (Maximum Eigenvalue)			
Hypothesized No. of CE(s)	Max-Eigen Eigenvalue	Statistic	Critical Prob.** Value
None *	0.9110169	1.93328	27.584340000
At most 1 *	0.7200804	8.38358	21.131620000
At most 2	0.2754141	12.24187	14.264601019
At most 3	0.0028600	108833	3.8414607415

Source: Eview Version 10 Output, 2023

The Trace test of Johansen cointegration shows that there is an indication of cointegration at 0.05 significance level as shown in its Trace statistics of None and At most 1 (152.6676, and 60.73429) are greater than their respective 0.05 Critical Values (47.85613, and 29.79707), while their p-values (0.0000, and 0.0000) are all below the 0.05 level of significance for this study. Also, the Maximum Eigenvalue test of Johansen cointegration shows that there is an indication of cointegration at a 0.05 significance level as the Max-Eigen statistics for None, and At most 1 (91.93328, and 48.38358) are greater than their respective 0.05

Critical Values (27.58434, and 21.13162), while None, and At most 1 p-value of 0.0000, and 0.0000 respectively are all below the 0.05 level of significance for this study. Since there is cointegration in the two criteria of the Johansen cointegration test, it implies that there is a long-run relationship between gross domestic product and the three variables of the electronic payment system (Point of Sales, Web pay channel and Mobile payment channels) considered. Therefore, this suggests the use of the Vector Error Correction model (see Appendix II).

Figure 6:

4

Variable	Coefficient	Std. Error	t-Statistic
POS	84.79623	11.89884	7.126431
WPC	-0.143013	0.250593	-0.570699
MPC	-27.71097	7.233641	-3.830847
C	20548465	712436.9	28.84251
R-squared	0.955039	Mean dependent var	
Adjusted R-squared	0.932559	S.D. dependent var	
S.E. of regression	1992507.	Sum squared resid	
Long-run variance	6.08E+12		

Source: Eview Version 10 Output, 2023

Figure 7: Table 4 :

**3**

Figure 8: Table 3 :

**5**

Description	Probability values
Normality Test:	1.506089
Jarque-Bera	0.470931
P-value:	
Serial Correlation	0.189553
F-statistics	0.6661
P-value	
Heteroskedasticity Test	1.568907
F-statistics	0.2138
P-value	

Source: Researcher's computation, 2023

Figure 9: Table 5 :

**5**

above indicates that the data is skewed, given by the F-statistic of 0.189553 and its corresponding P-value of 0.6661. The Breusch Pegan Test of Heteroskedasticity with F-statistics 1.568907 and its corresponding P-value of 0.2138 indicates that there is no problem with heteroskedasticity.

denoting that the data are normal. This is corroborated by the Jarque-Berra Statistic of 1.506089 and its corresponding P-value of 0.470931 which is greater than the p-value of 0.05.

The Breusch-Godfrey Serial Correlation LM Test indicates that there is no autocorrelation. This is

Figure 10: Table 5

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**6**

Variable	Coefficient	Std. Error	t-Statistic
POS	84.79623	11.89884	7.126431
WPC	-0.143013	0.250593	-0.570699
MPC	-27.71097	7.233641	-3.830847
C	20548465	712436.9	28.84251
R-squared	0.955039	Mean dependent var	
Adjusted R-squared	0.932559	S.D. dependent var	
S.E. of regression	1992507.	Sum squared resid	
Long-run variance	6.08E+12		

Figure 11: Table 6 :



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## 19 IIX. CONCLUSION AND RECOMMENDATIONS

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